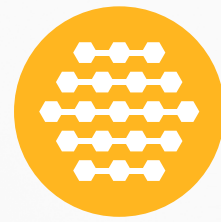
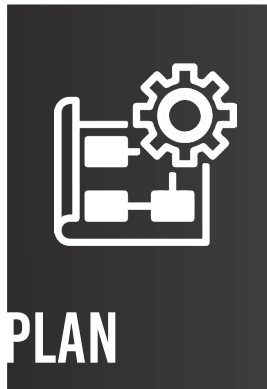


PROVEN PROCESS



SCADA HIVE

SCADA HIVE - PROVEN PROCESS



EXPLORE

- Identify needs and pain points
- Define what success looks like
- Demo the solution on their equipment
- Pick a payment plan and Data Plan
- Identify communication systems (radios vs. modems)

PLAN

- Set up account manager
- Create customized implementation plan
- Enroll in SCADA training for Ops
- Design with operations team

INSTALL

- Field installation
- Software integration
- Field Commissioning

CONFIGURE

- Review best practice defaults
- Customize settings
- Import Data
- Integrate with accounting
- Validate and test
- 7 step security system and setup

GO LIVE

- Work with SCADA HIVE experts
- Attend Daily live expert session
- Call Microsoft help system and learning session
- Participate in SCADA HIVE community

SCADA HIVE OFFERS A 90-DAY SATISFACTION GUARANTEE